



Save the Date: Monday November 16 & 17th

School Nutrition of South Dakota Cordially Invites you to attend the

2015 Industry Conference

How do I become a distributor for a school?

Bid or RFP-Do we have to do them?

As a distributor, how do I get new items on your school menu?

What is a commodity?

What are the Meal guidelines?



Ideas to run a financially stable program

Is it okay for me to give you other pricing on a similar competitive item?

How do you decide what you spend your commodity dollars on?

FFavors?

NOI \$

The goals of this conference is to bring Industry and School Food Service together to discuss “Hot Topics” and network to build relationships. This conference will help Industry understand the challenges of School Foodservice today and help you make the very best decisions for your program. This will be very educational for Business Managers, School Nutrition Directors and Managers, Distributors and anyone that would be interested in partnering for quality products and lowering their bottom line. Schools with less than 1000 enrollment-you need to check this out!

Start time will be at 1pm on Monday. Hope to see you there!!!

Please contact Janelle Peterson with any questions pertaining to the conference. Janelle.peterson@k12.sd.us

Lodging Info: Cedar Shores-Hotel and Conference Center-Chamberlain, SD

Phone 605-734-6376

When reserving your room, please tell them that you are with the Industry Conference

Cost of Event: SNA Member \$40.00 to register or Non-Members \$75.00 Registration